

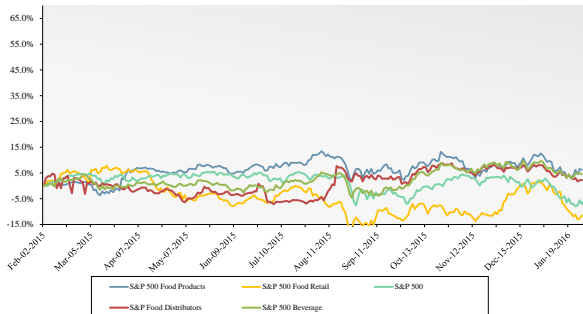
The Cupboard



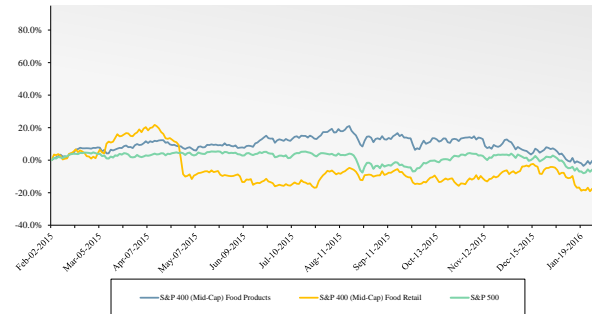
A Food & Beverage Industry Newsletter



Overall Food & Beverage Industry Performance (shown as % change)



Mid-Cap Food Industry Performance (Shown as % change)



Indices Performance (% change)

	January 2016	LTM		January 2016	LTM		January 2016	LTM
S&P 500	(8.6%)	(6.8%)	S&P 500 Food Products	(5.2%)	6.2%	S&P 400 Food Products (Mid-Cap)	(8.1%)	(1.4%)
Dow Jones	(9.1%)	(8.2%)	S&P 500 Food Retail	(12.8%)	(11.6%)	S&P 400 Food Retail (Mid-Cap)	(14.6%)	(18.7%)
NASDAQ	(12.3%)	(4.5%)	S&P 500 Food Distributors	(5.7%)	2.3%			
			S&P 500 Beverage	(4.4%)	4.5%			

Source: Capital IQ

Largest Food Retailers Movers and Losers (largest % changes in the month of January)

Village Super Market Inc.	0.6%	Fairway Group Holdings Corp.	(47.1%)
		SUPERVALU Inc.	(32.0%)
		The Fresh Market, Inc.	(14.2%)
		Natural Grocers by Vitamin Cottage, Inc.	(12.3%)
		Sprouts Farmers Market, Inc.	(12.2%)

Largest Food Producers Movers and Losers (largest % changes in the month of January)

John B Sanfilippo & Son Inc.	16.7%	Alico, Inc.	(27.5%)
Tyson Foods, Inc.	16.4%	Snyder's-Lance, Inc.	(15.9%)
Ingredion Incorporated	13.0%	HRG Group, Inc.	(14.9%)
Campbell Soup Company	11.9%	Limoneira Company	(14.7%)
Treehouse Foods, Inc.	11.8%	Inventure Foods, Inc.	(14.6%)

Source: Capital IQ

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Select Public Trading Statistics

Beverage:

(\$ in millions, except per share data)

Company	Share Price 01/31/2016	% of 52 Wk High	Market Capitalization	Enterprise Value	Valuation Multiples			PE Multiples			LTM Operating Margins			Net Debt/EBITDA	
					TEV/Total Revenue	TEV/EBITDA	TEV/EBIT	LTM P/E	CY14 P/E	CY15 P/E	Gross	EBIT	EBITDA		
Anheuser-Busch InBev SANV	ENX:BRABI	\$129.49	93.3%	\$208,014	\$256,869	5.7x	14.8x	18.1x	25.3x	21.8x	25.2x	60.5%	31.6%	38.5%	2.6x
The Coca-Cola Company	KO	\$42.92	97.7%	\$186,658	\$210,543	4.7x	16.2x	19.0x	27.4x	21.5x	22.5x	60.6%	23.1%	27.4%	1.9x
PepsiCo, Inc.	PEP	\$99.30	96.0%	\$144,665	\$166,152	2.6x	13.7x	16.9x	29.5x	21.9x	23.1x	54.4%	15.3%	18.8%	1.8x
Diageo plc	LSR:EDGE	\$27.16	95.1%	\$68,332	\$83,085	5.5x	17.0x	18.7x	19.2x	20.9x	22.6x	57.6%	27.8%	30.7%	2.9x
Constellation Brands Inc.	STZ	\$152.48	98.8%	\$30,341	\$37,369	5.9x	18.3x	20.4x	30.2x	24.0x	28.1x	45.5%	28.4%	31.7%	NM
Monster Beverage Corporation	MNST	\$135.03	84.1%	\$27,374	\$24,588	9.2x	25.7x	26.4x	46.9x	42.0x	51.8x	58.2%	34.7%	35.7%	NM
Brown-Forman Corporation	BF-B	\$97.84	88.1%	\$20,414	\$22,001	7.1x	20.0x	21.0x	30.0x	30.9x	31.6x	69.4%	33.8%	35.5%	1.4x
Dr Pepper Snapple Group, Inc.	DPS	\$93.84	98.5%	\$17,726	\$20,158	3.2x	14.0x	16.4x	24.9x	18.2x	22.6x	59.0%	19.7%	23.1%	1.7x
Boston Beer Co. Inc.	SAM	\$179.25	56.0%	\$2,315	\$2,181	2.3x	10.7x	13.4x	24.1x	42.3x	33.4x	52.1%	16.9%	21.2%	NM
National Beverage Corp.	FIZZ	\$41.34	86.1%	\$1,920	\$1,839	2.7x	19.8x	22.6x	36.3x	NM	NM	33.5%	12.1%	13.9%	NM
Mean				\$70,776	\$82,569	4.9x	17.0x	19.3x	29.4x	27.0x	29.0x	55.1%	24.3%	27.6%	2.0x
Median				\$28,857	\$30,978	5.1x	16.6x	18.8x	28.4x	21.9x	25.2x	57.9%	25.4%	29.1%	1.8x
High				\$208,014	\$256,869	9.2x	25.7x	26.4x	46.9x	42.3x	51.8x	69.4%	34.7%	38.5%	2.9x
Low				\$1,920	\$1,839	2.3x	10.7x	13.4x	19.2x	18.2x	22.5x	33.5%	12.1%	13.9%	1.4x

Source: Capital IQ

Total Enterprise Value (TEV) = Market Capitalization + Preferred Equity + Debt + Minority Interest - Cash

LTM = Last Twelve Months

Retail & Distribution:

(\$ in millions, except per share data)

Company	Share Price 01/31/2016	% of 52 Wk High	Market Capitalization	Enterprise Value	Valuation Multiples			PE Multiples			LTM Operating Margins			Net Debt/EBITDA	
					TEV/Total Revenue	TEV/EBITDA	TEV/EBIT	LTM P/E	CY14 P/E	CY15 P/E	Gross	EBIT	EBITDA		
The Kroger Co.	KR	\$38.81	90.8%	\$37,829	\$48,788	0.4x	8.7x	13.9x	19.2x	18.7x	21.3x	22.7%	3.2%	5.1%	2.0x
Sysco Corporation	SY	\$39.81	94.7%	\$22,473	\$25,218	0.5x	10.8x	14.1x	36.5x	20.6x	21.4x	17.7%	3.7%	4.9%	1.6x
Whole Foods Market, Inc.	WFM	\$29.31	50.9%	\$9,615	\$9,288	0.6x	6.6x	9.7x	19.8x	28.4x	19.2x	35.2%	6.2%	9.1%	NM
Casey's General Stores, Inc.	CASY	\$120.74	93.2%	\$4,710	\$5,490	0.8x	10.0x	14.2x	21.4x	21.7x	24.1x	23.6%	5.9%	8.4%	1.4x
SUPERVALU Inc.	SVU	\$4.55	37.9%	\$1,210	\$3,798	0.2x	4.7x	7.2x	7.8x	13.9x	12.9x	15.2%	2.9%	4.5%	3.2x
Weis Markets, Inc.	WMK	\$40.62	78.3%	\$1,093	\$989	0.3x	6.4x	11.5x	19.1x	NM	NM	27.3%	3.0%	5.5%	NM
The Fresh Market, Inc.	TFM	\$19.16	45.5%	\$900	\$896	0.5x	4.6x	7.1x	14.7x	24.3x	16.4x	34.0%	6.9%	10.6%	(0.0x)
Ingles Markets, Incorporated	IMKT.A	\$38.36	66.5%	\$777	\$1,665	0.4x	6.9x	12.2x	13.1x	0.0x	0.0x	23.8%	3.5%	6.2%	3.9x
SpartanNash Company	SPTN	\$20.52	60.5%	\$771	\$1,311	0.2x	5.9x	9.6x	13.3x	14.7x	14.5x	14.5%	1.7%	2.8%	2.4x
Stornoway Diamond Corporation	SWY	\$0.51	83.5%	\$373	\$322	0.0x	NM	NM	NM	(16.4x)	95.7x	0.0%	0.0%	0.0%	5.6x
Village Super Market Inc.	VLGE.A	\$26.26	75.9%	\$371	\$361	0.2x	5.4x	8.2x	11.9x	NM	NM	27.3%	2.7%	4.2%	NM
Mean				\$7,284	\$8,920	0.4x	7.0x	10.8x	17.7x	14.0x	25.0x	21.9%	3.6%	5.6%	2.5x
Median				\$1,093	\$1,665	0.4x	6.5x	10.6x	16.9x	18.7x	19.2x	23.6%	3.2%	5.1%	2.2x
High				\$37,829	\$48,788	0.8x	10.8x	14.2x	36.5x	28.4x	95.7x	35.2%	6.9%	10.6%	5.6x
Low				\$371	\$322	0.0x	4.6x	7.1x	7.8x	-16.4x	0.0x	0.0%	0.0%	0.0%	(0.0x)

Source: Capital IQ

Total Enterprise Value (TEV) = Market Capitalization + Preferred Equity + Debt + Minority Interest - Cash

LTM = Last Twelve Months



The Cupboard



A Food & Beverage Industry Newsletter



Fruits, Vegetables & Nuts:

(\$ in millions, except per share data)

Company	Share Price 01/31/2016	% of 52 Wk High	Market Capitalization	Enterprise Value	Valuation Multiples			PE Multiples			LTM Operating Margins			Net Debt/EBITDA	
					TEV/Total Revenue	TEV/EBITDA	TEV/EBIT	LTM P/E	CY14 P/E	CY15 P/E	Gross	EBIT	EBITDA		
Fresh Del Monte Produce Inc.	FDP	\$40.81	85.9%	\$2,133	\$2,345	0.6x	9.1x	12.6x	16.3x	NM	NM	9.0%	4.6%	6.4%	0.7x
Diamond Foods, Inc.	DMND	\$36.70	87.1%	\$1,159	\$1,804	2.1x	16.5x	22.3x	35.4x	37.7x	33.7x	27.2%	9.6%	13.0%	5.9x
Calavo Growers Inc.	CVGW	\$51.75	83.3%	\$900	\$933	1.1x	17.9x	21.1x	33.0x	27.7x	36.6x	9.9%	5.2%	6.1%	0.6x
Seneca Foods Corp.	SENEA	\$27.63	87.4%	\$282	\$619	0.5x	11.9x	19.9x	14.4x	NM	NM	10.1%	6.5%	8.2%	3.2x
Inventure Foods, Inc.	SNAK	\$5.62	45.6%	\$110	\$217	0.8x	16.9x	42.4x	NM	30.0x	NM	14.2%	1.8%	4.5%	8.3x
Mean				\$917	\$1,184	1.0x	14.4x	23.7x	24.8x	31.8x	35.2x	14.1%	5.5%	7.6%	3.7x
Median				\$900	\$933	0.8x	16.5x	21.1x	24.6x	30.0x	35.2x	10.1%	5.2%	6.4%	3.2x
High				\$2,133	\$2,345	2.1x	17.9x	42.4x	35.4x	37.7x	36.6x	27.2%	9.6%	13.0%	8.3x
Low				\$110	\$217	0.5x	9.1x	12.6x	14.4x	27.7x	33.7x	9.0%	1.8%	4.5%	0.6x

Source: Capital IQ

Total Enterprise Value (TEV) = Market Capitalization + Preferred Equity + Debt + Minority Interest - Cash

LTM = Last Twelve Months

Protein Products:

(\$ in millions, except per share data)

Company	Share Price 01/31/2016	% of 52 Wk High	Market Capitalization	Enterprise Value	Valuation Multiples			PE Multiples			LTM Operating Margins			Net Debt/EBITDA	
					TEV/Total Revenue	TEV/EBITDA	TEV/EBIT	LTM P/E	CY14 P/E	CY15 P/E	Gross	EBIT	EBITDA		
Tyson Foods, Inc.	TSN	\$53.36	98.1%	\$21,120	\$27,170	0.7x	8.7x	11.3x	18.1x	16.4x	16.6x	11.0%	6.7%	8.4%	1.6x
Hormel Foods Corporation	HRL	\$80.41	99.5%	\$21,247	\$21,338	2.3x	17.2x	19.3x	31.7x	23.4x	27.1x	19.6%	11.7%	13.1%	0.1x
Pilgrim's Pride Corporation	PPC	\$22.18	74.8%	\$5,652	\$6,265	0.8x	4.4x	4.9x	7.7x	12.4x	8.6x	17.7%	15.3%	17.0%	0.4x
Sanderson Farms, Inc.	SAFM	\$81.22	93.5%	\$1,833	\$1,647	0.6x	4.0x	4.9x	8.5x	7.4x	10.9x	17.5%	12.0%	14.6%	(0.5x)
Bridgford Foods Corp.	BRID	\$8.71	74.1%	\$79	\$74	0.6x	6.7x	NM	5.1x	NM	NM	34.4%	6.7%	9.0%	(0.4x)
Mean				\$9,986	\$11,299	1.0x	8.2x	10.1x	14.2x	14.9x	15.8x	20.1%	10.5%	12.4%	0.3x
Median				\$5,652	\$6,265	0.7x	6.7x	8.1x	8.5x	14.4x	13.8x	17.7%	11.7%	13.1%	0.1x
High				\$21,247	\$27,170	2.3x	17.2x	19.3x	31.7x	23.4x	27.1x	34.4%	15.3%	17.0%	1.6x
Low				\$79	\$74	0.6x	4.0x	4.9x	5.1x	7.4x	8.6x	11.0%	6.7%	8.4%	(0.5x)

Source: Capital IQ

Total Enterprise Value (TEV) = Market Capitalization + Preferred Equity + Debt + Minority Interest - Cash

LTM = Last Twelve Months

Dairy:

(\$ in millions, except per share data)

Company	Share Price 01/31/2016	% of 52 Wk High	Market Capitalization	Enterprise Value	Valuation Multiples			PE Multiples			LTM Operating Margins			Net Debt/EBITDA	
					TEV/Total Revenue	TEV/EBITDA	TEV/EBIT	LTM P/E	CY14 P/E	CY15 P/E	Gross	EBIT	EBITDA		
Danone	BN	\$70.92	93.7%	\$43,477	\$52,901	2.1x	13.1x	16.6x	41.2x	21.3x	22.7x	49.0%	12.7%	16.1%	2.4x
The WhiteWave Foods Company	WWAV	\$37.75	71.9%	\$6,652	\$8,855	2.4x	20.9x	28.7x	44.4x	40.6x	43.0x	34.3%	8.6%	11.6%	5.0x
Dean Foods Company	DF	\$19.98	99.9%	\$1,825	\$2,602	0.3x	7.2x	13.8x	NM	NM	16.5x	22.5%	2.2%	4.3%	2.1x
Lifeway Foods Inc.	LWAY	\$12.82	57.3%	\$209	\$209	1.8x	32.5x	61.4x	129.2x	84.1x	93.3x	28.2%	2.9%	5.4%	0.0x
Mean				\$13,041	\$16,142	1.6x	18.4x	30.1x	71.6x	48.7x	43.9x	33.5%	6.6%	9.4%	2.4x
Median				\$4,238	\$5,729	1.9x	17.0x	22.6x	44.4x	40.6x	32.9x	31.3%	5.7%	8.5%	2.3x
High				\$43,477	\$52,901	2.4x	32.5x	61.4x	129.2x	84.1x	93.3x	49.0%	12.7%	16.1%	5.0x
Low				\$209	\$209	0.3x	7.2x	13.8x	41.2x	21.3x	16.5x	22.5%	2.2%	4.3%	0.0x

Source: Capital IQ

Total Enterprise Value (TEV) = Market Capitalization + Preferred Equity + Debt + Minority Interest - Cash

LTM = Last Twelve Months



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A Food & Beverage Industry Newsletter



Organics & Healthy:



(\$ in millions, except per share data)

Company	Share Price 01/31/2016	% of 52 Wk High	Market Capitalization	Enterprise Value	Valuation Multiples			PE Multiples			LTM Operating Margins			Net Debt/EBITDA	
					TEV/Total Revenue	TEV/EBITDA	TEV/EBIT	LTM P/E	CY14 P/E	CY15 P/E	Gross	EBIT	EBITDA		
The WhiteWave Foods Company	WWAV	\$37.75	71.9%	\$6,652	\$8,855	2.4x	20.9x	28.7x	44.4x	40.6x	43.0x	34.3%	8.6%	11.6%	5.0x
The Hain Celestial Group, Inc.	HAIN	\$36.38	51.5%	\$3,746	\$4,487	1.6x	12.9x	15.5x	20.9x	34.0x	30.1x	23.3%	10.8%	12.9%	2.2x
Mean				\$5,199	\$6,671	2.0x	16.9x	22.1x	32.7x	37.3x	36.5x	28.8%	9.7%	12.3%	3.6x
Median				\$5,199	\$6,671	2.0x	16.9x	22.1x	32.7x	37.3x	36.5x	28.8%	9.7%	12.3%	3.6x
High				\$6,652	\$8,855	2.4x	20.9x	28.7x	44.4x	40.6x	43.0x	34.3%	10.8%	12.9%	5.0x
Low				\$3,746	\$4,487	1.6x	12.9x	15.5x	20.9x	34.0x	30.1x	23.3%	8.6%	11.6%	2.2x

Source: Capital IQ

Total Enterprise Value (TEV) = Market Capitalization + Preferred Equity + Debt + Minority Interest - Cash

LTM = Last Twelve Months

Food Conglomerates:



(\$ in millions, except per share data)

Company	Share Price 01/31/2016	% of 52 Wk High	Market Capitalization	Enterprise Value	Valuation Multiples			PE Multiples			LTM Operating Margins			Net Debt/EBITDA	
					TEV/Total Revenue	TEV/EBITDA	TEV/EBIT	LTM P/E	CY14 P/E	CY15 P/E	Gross	EBIT	EBITDA		
Nestlé S.A.	NESN	\$76.17	97.7%	\$242,904	\$262,875	2.8x	10.2x	11.6x	16.7x	21.0x	23.0x	49.0%	15.8%	19.0%	1.0x
Mondelēz International, Inc.	MDLZ	\$43.10	88.7%	\$68,493	\$82,929	2.7x	17.4x	21.6x	8.4x	23.6x	28.2x	39.0%	13.7%	16.7%	2.9x
General Mills, Inc.	GIS	\$56.51	94.4%	\$33,530	\$42,889	2.5x	12.1x	14.2x	23.4x	19.5x	18.9x	35.4%	17.0%	20.1%	2.4x
Kellogg Company	K	\$73.44	99.4%	\$26,027	\$33,687	2.4x	20.9x	30.6x	72.5x	16.1x	20.0x	34.7%	7.9%	11.6%	4.7x
ConAgra Foods, Inc.	CAG	\$41.64	91.5%	\$18,077	\$26,001	1.6x	10.8x	14.1x	NM	15.8x	20.3x	22.3%	10.9%	14.4%	3.4x
Campbell Soup Company	CPB	\$56.41	99.6%	\$17,489	\$21,334	2.7x	14.4x	18.1x	27.6x	16.5x	18.5x	34.4%	14.7%	18.4%	2.6x
The J. M. Smucker Company	SM	\$128.32	99.9%	\$15,357	\$21,082	3.0x	14.8x	19.8x	37.7x	18.6x	23.3x	36.6%	15.4%	20.6%	4.0x
Trehouse Foods, Inc.	THS	\$79.36	85.5%	\$4,338	\$5,631	1.7x	15.3x	22.8x	31.0x	23.9x	30.7x	19.8%	7.6%	11.3%	3.5x
Post Holdings, Inc.	POST	\$58.50	81.9%	\$3,632	\$7,455	1.6x	12.5x	23.0x	NM	(91.8x)	51.2x	26.7%	8.5%	14.4%	5.6x
Lancaster Colony Corporation	LANC	\$101.68	84.9%	\$2,783	\$2,695	2.3x	14.4x	16.4x	25.8x	0.0x	28.0x	23.6%	14.1%	16.2%	(0.5x)
Snyder's-Lance, Inc.	LNCE	\$31.57	80.7%	\$2,241	\$2,638	1.6x	14.3x	23.1x	31.9x	26.9x	40.3x	35.0%	6.8%	10.9%	2.0x
B&G Foods Inc.	BGS	\$36.42	95.2%	\$2,112	\$3,044	3.5x	16.0x	18.7x	29.3x	20.4x	24.9x	30.5%	18.9%	22.0%	4.9x
J&J Snack Foods Corp.	JJSF	\$107.98	86.0%	\$2,018	\$1,907	1.9x	12.7x	16.9x	28.5x	29.8x	28.6x	30.8%	11.4%	15.3%	(0.7x)
Mean				\$33,769	\$39,551	2.3x	14.3x	19.3x	30.3x	10.8x	27.4x	32.1%	12.5%	16.2%	2.8x
Median				\$15,357	\$21,082	2.4x	14.4x	18.7x	28.5x	19.5x	24.9x	34.4%	13.7%	16.2%	2.9x
High				\$242,904	\$262,875	3.5x	20.9x	30.6x	72.5x	29.8x	51.2x	49.0%	18.9%	22.0%	5.6x
Low				\$2,018	\$1,907	1.6x	10.2x	11.6x	8.4x	-91.8x	18.5x	19.8%	6.8%	10.9%	(0.7x)

Source: Capital IQ

Total Enterprise Value (TEV) = Market Capitalization + Preferred Equity + Debt + Minority Interest - Cash

LTM = Last Twelve Months

Valuation Summary

Public Company Trading Metrics (LTM)

Industry	TEV/Revenue	TEV/EBITDA
Beverage	5.1x	16.6x
Retail & Distribution	0.4x	6.5x
Fruits, Vegetables & Nuts	0.8x	16.5x
Protein Products	0.7x	6.7x
Dairy	1.9x	17.0x
Organics & Healthy	2.0x	16.9x
Food Conglomerates	2.4x	14.4x
Mean	1.9x	13.5x
Median	1.9x	16.5x

Note: Multiples represent median values

Source: Capital IQ



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Commodity Score Card

Commodity	Units	1/31/2016	1 month prior	6 months prior	1 year prior
Corn	\$ per bu.	\$3.65	\$3.58	\$3.81	\$3.69
Coffee	\$ per lb.	\$1.20	\$1.27	\$1.25	\$1.62
Cocoa	\$ per lb.	\$1.26	\$1.46	\$1.46	\$1.21
Wheat	\$ per bu.	\$4.66	\$4.70	\$4.99	\$4.92
Live Cattle	\$ per lb.	\$1.34	\$1.37	\$1.46	\$1.50

Source: Capital IQ

Select M&A and Capital Raising News, January 2016

❖ General Mills Buys Meat Snacks Company

January 6, 2016 – General Mills, Inc. has acquired Epic Provisions, a meat snacks company that makes Epic bars in such flavors as bison bacon cranberry, beef habanero cherry, chicken sesame BBQ and pulled pork pineapple. Terms of the transaction were not disclosed. Epic snacks are sold nationally in such retailers as Whole Foods Market, Sprouts Farmers Market and Natural Grocers. They also are sold at sporting and hiking shops and some conventional grocers. Austin-based Epic Provisions will operate under the Annie's, Inc. business that General Mills acquired in 2014.

Taylor Collins and Katie Forrest co-founded Epic Provisions in 2013. They will remain with the company following the acquisition, according to General Mills. A meat, fruit and nut bar was the first Epic product. The bars are free of gluten, grains, soy and dairy. The portfolio has expanded to include such products as Jerky Bites and Epic Hunt and Harvest Trail Mix. All Epic animals are vegetarian-fed, antibiotic-free and hormone-free. The decision to join General Mills provides Epic Provisions with the scale to bring the products to more consumers and to increase the impact of the business on grassland regeneration and livestock management practices.

❖ Teasdale Foods Acquires Bruce Foods

January 6, 2016 – Teasdale Foods, Inc., has acquired the Atwater, California-based Mexican foods business of Bruce Foods Corporation, which includes the Casa Fiesta, Viva Mexico and Mexene brands. Since 1931, the Casa Fiesta brand has been a widely recognized, high quality provider of authentic Mexican foods in the beans, peppers, sauces, corn products and seasonings product categories. As part of the agreement, Bruce Foods will provide transition services to Teasdale, with the intention of fully integrating the business into Teasdale in 2016. The terms of the acquisition were not disclosed.

❖ Ablak Holdings Acquires Sincerely Yogurt Chain

January 6, 2016 – Ablak Holdings, LLC, the Pittsburgh-based holding company that specializes in the acquisition, operation and growth of franchise businesses, has acquired the assets and franchisor rights of Pittsburgh-based Sincerely Yogurt. Founded in 2009, the company looked to bring a healthy, fun and community-focused alternative to traditional frozen desserts, the self-serve healthy yogurt franchise has 23 locations, including PNC Park and Mexico. With uniquely low start-up and operating costs and proven profitability, Ablak Holdings envisions growing the franchise regionally, nationally and internationally.

With no artificial flavoring or additives, Sincerely Yogurt offers 10 low-fat or non-fat yogurt flavors at a time, rotating them among 120 different options. In a fresh and fun environment, customers can customize their yogurt with about 40 different toppings, ranging from healthy fruit to popular candy. While financial terms of the transaction were not disclosed, all franchise locations and employees will remain. In addition, Sincerely Yogurt's head of operations will work for Ablak Holdings in a similar role.

❖ 301 Inc. Takes Investment Lead in Rhythm Superfoods

January 13, 2016 – 301 Inc., a business development unit within General Mills, Inc., has taken the investment lead in Rhythm Superfoods, an Austin-based company that makes organic and non-bioengineered innovative plant-based superfood snacks. Rhythm Superfoods said it has closed a \$3 million Series C financing round. In addition to the lead investment from 301 Inc., the CircleUp Growth Fund has also made an investment. The financing round was filled exclusively through CircleUp, an investment marketplace for consumer and retail companies.

Founded in 2009, Rhythm Superfoods offers plant-based nutrient-dense snacks, including Rhythm Kale Chips and Broccoli Bites and Roasted Kale. The company's products retail from \$2.49 to \$4.99 depending on the product and are available nationally in retail outlets such as Whole Foods, Sprouts, Kroger, Stop & Shop, Publix, Albertsons, Safeway and Costco.

❖ Brynwood to Acquire Sunny Delight Beverages

January 14, 2016 – Brynwood Partners VII L.P. has signed a definitive agreement to acquire Cincinnati-based Sunny Delight Beverages Co. from Winter Street Opportunities Fund, L.P., which is managed by J.W. Childs Associates. Financial terms of the transaction were not disclosed. Founded in 1963 by two fathers, Howard Dick and Phil Grinnell, Sunny Delight has grown into an independent national beverage company with more than \$400 million in gross sales and employs approximately 480 people. The company operates four manufacturing facilities in the United States and owns three beverage brands: Sunny Delight, Fruit2O and Veryfine, which are distributed through leading retailers in the United States and Canada. This marks Brynwood Partners VII's second operating platform in the beverage sector.



The Cupboard

A Food & Beverage
Industry Newsletter



Industry News, January 2016

❖ Executive Chairman of Yum! Brands to Retire

January 6, 2016 – David C. Novak, executive chairman of Yum! Brands, Inc., plans to retire in May following the company's annual shareholder meeting. He will step down from the board of directors at the same time. At the shareholder meeting the board plans to appoint a non-executive chairman to succeed Mr. Novak. Mr. Novak became CEO of Yum! Brands in 1999. He has served as chairman since 2000. Mr. Novak transitioned to executive chairman on January 1, 2015, when Greg Creed succeeded him as CEO.

❖ Monsanto to Cut More than 1,000 More Jobs

January 6, 2016 – Monsanto plans to cut 1,000 more jobs worldwide in another step toward its goal of reaching \$500 million of annual savings by the end of fiscal year 2018. This brings the total planned job cuts to 3,600 since last June. In June, Monsanto announced plans to reduce operating costs within the range of \$300 million to \$500 million. In October, the company announced the initial plans, including shuttering three research and development centers. This step covered savings of \$275 to \$300 million and included the planned slashing of 2,600 jobs.

❖ Applegate Promotes COO to President

January 7, 2016 – Applegate Farms, L.L.C., a stand-alone subsidiary of Hormel Foods Corp., has tapped Steven J. Lykken as president of the company. Mr. Lykken served as the COO. Mr. Lykken became Applegate's COO in August 2015. He is a 24-year veteran of Hormel, most recently as the senior vice-president of supply chain at Jennie-O Turkey Store. He joined Hormel in 1992 as a Grocery Products sales representative. Applegate's CEO, Kerry Collins, plans to transition to the role of CEO emeritus.

❖ Domino's Taps New International EVP

January 7, 2016 – Eric Anderson has been named executive vice-president of international operations at Domino's Pizza. Mr. Anderson joined Domino's in 2010 after serving as the regional vice-president for the Americas and business strategy for global management consulting firm Bain & Co. In 2012, he took over as regional vice-president of Domino's EMEA region, which includes Europe, the Middle East and Africa. In the new role, Mr. Anderson will oversee Domino's Europe region and the company's new MACE region, which includes the Middle East, Africa, Central Asia and Eastern Europe. He also will oversee the International Supply Chain and Quality Assurance teams.

❖ Jamba Picks Up Pace

January 22, 2016 – David A. Pace has been named CEO of Jamba, Inc. He succeeds James D. White, who announced his intent to retire last fall once a successor was found. Mr. Pace, who has been a member of Jamba's board since 2012, most recently was executive vice-president of Bloomin' Brands and president of the company's Carrabba's Italian Grill. Before he oversaw the domestic operations and development of Carrabba's, Mr. Pace was Bloomin' Brands' chief resources officer and was responsible for Fleming's Prime Steakhouse & Wine Bar and Roy's Hawaiian Fusion, in addition to overseeing the real estate/development and human resources functions. Prior to joining Bloomin' Brands in 2010, Mr. Pace held executive positions with Starbucks Coffee Co., PepsiCo, Inc. and Yum! Brands, Inc.

❖ Schwan Food Adds Persian as Chief Information Officer

January 28, 2016 – Kathy Persian has been named senior vice-president and chief information officer of The Schwan Food Co. In her new role, Ms. Persian will be responsible for the strategic direction and execution of the company's Information Services Department. She also will serve on the company's executive leadership team. Ms. Persian has more than 25 years of experience in information delivery, most recently as senior vice-president of business transformation and chief information officer for Sports Authority, where she was responsible for corporate strategy development, the information services team, e-commerce, and enterprise program and process capabilities. Earlier, she held several finance and information technology leadership roles at Supervalu, including chief information officer.

❖ Two Step Up at Hormel

January 28, 2015 – Hormel Foods Corp. has promoted Donald J. Temperley to vice-president of Refrigerated Foods operations, while Timothy J. Fritz, plant manager of the company's Austin facility, was named vice-president of Grocery Products operations. The advancements come as Jeffrey A. Nuytten, current vice-president of Refrigerated Foods operations, prepares to retire from the company. Mr. Temperley joined FDL Foods in 1982 (which became Rochelle Foods in 1993) and held various production management roles. He was promoted to superintendent of processed meats in 1993. Three years later, he transferred to the Austin plant as superintendent of cured and smoked meats production and advanced to manager of pork processing at the corporate office in Austin in 2000. Mr. Temperley was named plant manager of the Fremont, Nebraska plant in 2005 and director of pork operations and procurement at the corporate office in 2012. He assumed his current role of vice-president of Grocery Products operations in 2014. Mr. Fritz joined Hormel Foods in 1984 as a relief supervisor at the company's plant in Fremont. He held various supervisor, production superintendent and personnel manager roles at the Fremont plant, Atlanta plant in Tucker, Georgia and the Austin plant until being named the corporate manager of industrial relations at Hormel's corporate office in 2002. Mr. Fritz advanced to director of industrial relations in 2005 and then returned to the Austin plant as the production manager in 2010. He assumed his current role as plant manager in 2011.

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Sources include foodbusinessnews.net, Capital IQ and various publicly available news publications.

Additional information is available upon request.

