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# THE CHICAGO CORPORATION

## Transaction Announcement



*Has been acquired by*



*The undersigned acted as financial advisor to  
Carpet Cushions & Supplies, Inc. in this transaction*



**THE CHICAGO CORPORATION**

Chicago – February 28, 2014, The Chicago Corporation, an independent Chicago-based investment banking firm, announced today that it advised Carpet Cushions & Supplies, Inc. on its sale to All Holdings, Inc., the parent company of All Tile, Inc. The terms of the transaction were not disclosed.

Founded in 1979 by Jeffry Karsen and his father, Aaron Karsen, Carpet Cushions & Supplies (CCS) is one of the largest wholesale floor covering distributors of carpet cushions, installation supplies, and tools in the country. Carpet Cushions & Supplies' 20 Midwest branch locations in seven

states service independent carpet and flooring installers, floor covering retailers and commercial floor covering contractors.

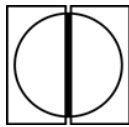
All Holdings, Inc., headquartered in Elk Grove Village, is the parent company of All Tile, Inc., one of the premier wholesale floor covering distributors in the country. Founded in 1947, All Tile, Inc. services floor covering retailers, commercial flooring contractors, and the woodworking trade in a 13 state territory.

Carpet Cushions & Supplies will continue to operate as an independent company in all of its locations, with Jeff Karsen continuing on in his current capacity. All Tile will also continue to operate in its current configuration, with Bob Weiss continuing on in his current capacity.

“The two companies, All Tile and CCS, will service 14 Midwest states and will be among the top five in combined sales volume in the country,” according to Bob Weiss, CEO of All Holdings. “The culture and values are aligned with both companies and we look forward to continued growth with our respective customers and suppliers.”

### About The Chicago Corporation

The Chicago Corporation is an independent Chicago-based investment banking firm focused on providing middle-market companies with a range of financial and corporate advisory services including merger and acquisitions, institutional debt and equity capital raising, and financial restructuring. The Firm is committed to a “client-first” approach, which ensures that its professionals collaborate to find the best market-based solution for the client. For more information about The Chicago Corporation, its Investment Bankers, and Senior Advisors, please visit [www.thechicagocorp.com](http://www.thechicagocorp.com).



# THE CHICAGO CORPORATION

## Introduction

Chicago based investment bank with over 30 experienced bankers and senior advisors providing best-in-class investment banking advice and execution, and business advisory services to middle market public and private companies and financial institutions with sales between \$20 and \$500 million.

Willingness to engage business owners on traditional investment banking business, as well as for broader financial and business advisory services, to provide advice on strategic, financial and operational issues in order to increase the value of their businesses.

## Why The Chicago Corporation?

### Culture

- Clients come first – trusted advisors to business owners
- Relationship driven – not transaction-driven

### Experience

- Seasoned bankers with extensive industry, operational and transactional experience
- Elite team of senior advisors with diverse industry specializations and competencies

### Collaboration

- Two or more bankers lead every engagement to provide best-in-class advice and execution
- Client benefit from firm-wide thinking

### Relevance

- Entrepreneurial passion – all managing directors are owners
- Ability and willingness to engage in purely advisory / consultative roles

### Excellence

- Goal to exceed client expectations by providing best-in-class, unbiased advice
- Success measured by client referrals and endorsements – Results

## Services

### Mergers & Acquisitions Advisory

- Sale of Company
- Corporate Divestiture
- Acquisition Advisory
- Special situations /Distressed sales
- Leveraged buyouts
- Going private transactions
- Fairness opinions
- Valuations

### Private Capital Raising

- Senior debt
- Junior debt
- Convertible debt
- Preferred equity
- Common equity

### Financial Advisory Services

- Strategic alternatives analysis
- Capital structure analysis
- Debt capacity analysis
- Recapitalizations/Financial restructurings
- Wealth transition advisory

### Strategic Advisory Services

- Performance assessment
- Strategy development
- Execution support

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