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# THE CHICAGO CORPORATION

## Transaction Announcement



Chicago, Illinois – June 1, 2017. The Chicago Corporation (TCC), a leading middle-market investment banking firm, announced today that it advised INAV Group, LLC (“INAV”) in the formation of a joint venture with Engine Lease Finance Corporation (“ELF”), a subsidiary of Mitsubishi UFJ Lease & Finance Company Limited (“MUL”). INAV is a distributor of refurbished commercial jet aircraft engine parts and whole serviceable engines serving the commercial aviation maintenance, repair, and overhaul (“MRO”) industry.

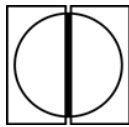
INAV Group provides value-added supply chain management services to both sellers of engines and purchasers of refurbished parts and serviceable engines. The Company is based in Lake Zurich, Illinois, a suburb of Chicago.

ELF is an aircraft engine leasing company with a sizeable customer base and lease portfolio. The company partnered with INAV Group to expand its value chain capabilities in the aircraft engine business. ELF is based in Shannon, Ireland and parent MUL is based in Tokyo, Japan.

TCC engaged in a robust marketing process to raise the necessary equity and debt financing to support INAV’s growth. The process generated significant interest from prospective investors resulting in several Letters of Intent. ELF was ultimately selected based upon the excellent cultural fit with INAV, its willingness to supply engines coming off lease to accelerate INAV’s growth and its ample capital base. In addition to advising INAV on the capital raise, TCC provided extensive support throughout the due diligence and documentation transaction phases to help drive the successful completion of the transaction.

### About The Chicago Corporation

The Chicago Corporation is an independent Chicago-based investment banking firm focused on providing middle-market companies with a range of financial and corporate advisory services including merger and acquisitions, institutional debt and equity capital raising, and financial restructuring. The Firm is committed to a “client-first” approach, which ensures that its professionals collaborate to find the best market-based solution for the client. For more information about The Chicago Corporation, its Investment Bankers, and Senior Advisors, please visit [www.thechicagocorp.com](http://www.thechicagocorp.com).



# THE CHICAGO CORPORATION

## Introduction

Chicago based investment bank with over 30 experienced bankers and senior advisors providing best-in-class investment banking advice and execution, and business advisory services to middle market public and private companies and financial institutions with revenue between \$20 and \$500 million.

Willingness to engage business owners on traditional investment banking business, as well as for broader financial and business advisory services, to provide advice on financial, strategic and operational issues in order to increase the value of their businesses.

## Why The Chicago Corporation?

### Culture

- Clients come first – trusted advisors to business owners
- Relationship driven – not transaction-driven

### Experience

- Seasoned bankers with extensive industry, operational and transactional experience
- Elite team of senior advisors with diverse industry specializations and competencies

### Collaboration

- Two or more bankers lead every engagement to provide best-in-class advice and execution
- Client benefit from firm-wide thinking

### Relevance

- Entrepreneurial passion – all managing directors are owners
- Ability and willingness to engage in purely advisory / consultative roles

### Excellence

- Goal to exceed client expectations by providing best-in-class, unbiased advice
- Success measured by client referrals and endorsements – Results

## Services

### Mergers & Acquisitions Advisory

- Sale of Company
- Corporate Divestiture
- Acquisition Advisory
- Special situations /Distressed sales
- Leveraged buyouts
- Going private transactions
- Fairness opinions
- Valuations

### Private Capital Raising

- Senior debt
- Junior debt
- Convertible debt
- Preferred equity
- Common equity

### Strategic & Financial Advisory Services

- Strategic alternatives analysis
- Capital structure analysis
- Debt capacity analysis
- Recapitalizations/Financial restructurings
- Preparation for a Transaction
- ESOP Advisory

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